Data Exchange Incentive Program

Contacts

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Objective:

To increase Clinical Data Exchange contributions from Practices and their Medicaid Eligible providers.

Goal:

Enlist at least 3,040 new Medicaid providers who will be contributing Clinical Data
DEIP - Outcome

End goal is for 3040 Providers to contribute **5 out of 7** Clinical Data Elements to their local QE/RHIO

- Demographics
- Encounters
- Labs
- Allergies
- Medications
- Procedures
- Diagnoses

* NYeC/DOH reserves the right to change standards for the new organizations that participate.
** There will be a claw-back of incentive payment if organization terminates clinical data sharing before one year from Go-Live
DEIP - Milestone Overview

**Enrollment**

- Organization signs a Participation Agreement with their local QE
- Organization enrolls eligible providers

**Milestone 1**

$2,000 per Org

**Go Live**

- Interface is built between Organization and QE
- Organization and QE attest that Organization is contributing 5 out of 7 data elements

**Milestone 2**

$8,000 per Org

- $500 per EP
DEIP - Milestone Documentation Requirements

**Milestone 1: Enrollment**
- $2,000 per Org

**Milestone 2: Go Live**
- $8,000 per Org
- $500 per EP (cap 40 EP’s)

**M1 Documentation**
(PPA in place with RHIO)
- Attestation A
  - Signed by a QE and Organization
- Organizations W9
- Appendix 1 (EP enrollment list)

**M2 Documentation**
(Contributing 5 out of 7 Data Elements)
- Attestation B
  - Signed by a QE and Organization
- Appendix 1 (EP enrollment list)
  - Eligibility confirmed by DOH

Please send all Attestations to Invoices@nyehealth.org
DEIP - Eligibility Criteria

- Medicaid providers who are registered as active fee-for-service providers via DOH MEIPASS System.
  - Providers must be MU Stage 1 eligible
  - Providers must be MU Stage 1 eligible
  - Eligible Organizations must have 1 Eligible Provider

Eligible Providers

- Physicians – MD’s and DO’s
- Dentist
- Mid Levels – Nurse Practitioners and Certified Midwives
- Physician Assistants (Practice in FQHC or Rural Health Clinic led by a PA)
- Pediatricians (can qualify at 20% Medicaid patient volume)

(https://www.emedny.org/meipass/ep/elig.aspx)
DEIP - Eligibility Criteria Process

Once NYeC receives the Appendix 1 from the Organizations DOH verifies providers eligibility.

The provider must meet all of the requirements below:

<table>
<thead>
<tr>
<th>Providers Name</th>
<th>NPI</th>
<th>eMedNY Status</th>
<th>ePaces/MEIPASS</th>
<th>EHR Incentive Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Last Name</td>
<td>1111111111</td>
<td>FFS</td>
<td>Yes</td>
<td>Must be enrolled in program</td>
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</table>

Milestone 2 Payments will be made dependent on the confirmed eligibility of Appendix 1
Phase 2 – EP2: Overview

Program Overview

- **Funding:** 90/10 Grant Program (90% Federal / 10% NY State)
- **Contract Term:** October 1, 2012 thru September 30, 2016
- **Program adds a new Milestone:** Meaningful Use Stage 2 (MU2)
- **Increased Practice engagement expected**
  - PPA – 30 day requirement for MEIPASS registration initiation
  - EHR Project Champion to be identified
  - NYeC Quarterly Practice Education and Program Status Forums
- **Increased Agent opportunity**
  - Two year extension
  - Additional milestone
  - Education, training incentives
DEIP Timeline

- The Go-Live of Clinical Data Exchange must occur AFTER 4/1/2014

- If Organization contributed LESS then 5 data elements prior to April 1, 2014, it may be eligible if it upgrades exchange capability to include at least 5 of 7 Clinical Data Elements

Program Start Date: April 1, 2014

Program End Date: October 1, 2015

- All Documentation must be handed in by this date
DEIP - Logistics

- A maximum of 40 Eligible Providers per Organization are eligible for Incentive payments
- Maximum Potential payout to a Organization can be up to $30,000
- Organizations need to attest they will keep the connection active and contribute data for a minimum of one year**
DEIP – Status update

Total Amount Used = $934,000

Total Amount Left
$ 3,666,000
2332 EP slots available

58 Organizations enrolled = $580,000
59% enrollee's are FQHC's

708 Providers Eligible for Incentive Payments = $354,000
Next Steps

Marketing the Program
Reaching out to Partner Organizations – MSSNY, AAP, ACP
- 2332 EP slots available
- Estimated around 200 more Organizations slots available

Status Updates
Provide status updates on enrolled Organizations and Providers
Schedule check-in calls (Monthly or bi-weekly)
Program Facilitation

NYeC is coordinating the Data Exchange Incentive Program

- Primary NYeC contact is:
  Elise Kohl-Grant
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# Medicaid Data Exchange Incentive Program

## QE Contacts

<table>
<thead>
<tr>
<th>QE Name</th>
<th>Contact</th>
<th>Email</th>
<th>Office Phone</th>
<th>Cell Phone</th>
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• Portions of the information presented today were to support the Medicaid Eligible Professional Expansion Program and Meaningful Use activities and adoption of electronic health records (EHR). The related content was adopted from either or both NY State DOH eMedNY or CMS resources.
Date: April 1, 2015

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Link to online Materials:

PLAY RECORDING (45 min)