



BRONX PARTNERS FOR  
HEALTHY COMMUNITIES

**A. Purpose:**

Bronx Partners for Healthy Communities (BPHC) is issuing an invitation to the member organizations (“organizations”) to participate in the **Innovation Fund** program in order to encourage and promote BPHC member organizations to take on **innovative** and **new** interventions and programs that are not necessarily required by the State’s DSRIP implementation plans and milestones, but to address certain gaps in care and/or missing links in the care support structure in BPHC and/or member organizations.

The Innovation Fund will support programs and interventions that will make a transformative difference in patient care and outcomes and do not currently have a funding stream. These programs may focus on capacity, wellness, support for payment transformation, workforce or workflow transformation (to allow all members of the care team to work at the top of their license). Proposals must show how the intervention has value (return on investment, or ROI) and is sustainable.

BPHC’s Central Services Organization (CSO) will administer the selection process and manage the fund progress in collaboration with the partner leaders.

**B. Budget:**

\$5.7M. BPHC is looking to fund between 22-25 projects that meet evaluation criteria.

**C. Requirements for Eligible Submissions:**

1. Available Funding Areas:

- a. **IT Innovations in Care Delivery, Patient Engagement and Education:** IT-related improvements to fill gaps to care delivery; *examples could include appointment scheduling technology, a dashboard/panel of available outpatient housing, retinal scan machines, utilizing telemedicine for virtual visits, EMR customization/development to enhance referral work flow and management, patient-facing communication technology*
- b. **Change Management and Performance Improvement:** Program innovations to improve performance metrics, especially those that are P4P metrics for DSRIP; *examples could include empanelment, team-based care, leadership training and coaching, LEAN-driven projects to improve various work flows, asthma hot-spotting, group-based intervention pilots, building-wide integrated pest management (IPM), diabetes and pre-diabetes group-based visits (shared medical appointments), targeted outreach and wrap-around services for patients with very high blood pressure and/or A1c, workforce/workflow transformation (“top of license”)*
- c. **Partnerships and Communications:** Collaborative activities with other PPS member organizations to maximize synergy and competitive advantage; *examples could include co-locating services/personnel not traditionally part of healthcare spectrum, e.g. housing coordinator, transportation services, food pantries, employee wellness programs*

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- d. **Finance and Payment Innovations:** Programs and initiatives to prepare the organization towards the fluency in the VBP future; *examples could include working with MCOs on various wellness and other initiatives towards VBP, initiative to enhance understanding of cost and partner contributions to cost and savings*
- e. **Social Determinants of Healthcare Access and Utilization:** Initiatives to address social and economic barriers for the patients preventing them from utilizing the healthcare benefit they have, towards better health; *examples could include non-emergent medical transportation innovation, medical/mental health respite beds, outpatient replacement for typical inpatient services, transition from inpatient services to outpatient setting, transition from outpatient services to community- or home-based settings*

### 2. Proposals must demonstrate:

- a. Which measure(s) for what population to which the project will be dedicated
- b. How work will accelerate VBP readiness
- c. How work will drive performance improvement and help PPS achieve DSRIP targets
- d. How program will sustain the gains post-DSRIP
- e. How the project will achieve financial sustainability post-DSRIP
- f. Budgeting for the pilot work, with sustainability in mind. Budgets will be capped at \$250K. The Review Workgroup may consider exceptions to the total cap amount on a case-by-case basis.

## D. Submission Details:

1. An organization may submit up to five (5) proposals, each capped at \$250K.
2. Each proposal must be a pilot program or best practice, which, depending on successful results and sustainability potential, could be scaled up and spread.
3. An organization can collaborate with others; the fund will be awarded to the lead organization.
4. Your proposed 12-month initiative must include a timeline detailing all key activities and deliverables. It must commence no later than six (6) months after the contract is executed.
5. The proposal must include the following sections:
  - a. Description of the project, including funding area (C.1 above) – maximum 300 words
  - b. Project Plan and Timeline – maximum 1 page
  - c. Outcome(s) targeted – maximum 300 words
  - d. Project budget and narrative – maximum 1 page
  - e. Evaluation methods to determine success, financial sustainability and ROI – maximum 300 words

## E. Process for Selection:

1. There will be two (2) submission opportunities per DY, in July and January.

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2. Due dates for 2017, will be July 21<sup>st</sup> (see below for more details) is the first submission deadline, followed by mid-December (exact date to be announced).
3. CSO will establish Review Workgroup comprised of CSO leads and selected members from the BPHC Project Advisory Committee (PAC).
4. Proposed timeline (certain dates are subject to change at the CSO discretion):
  - a. Invitation to Participate June 21
  - b. Informational Call June 26 & June 28
  - c. Follow-up Q&A Call July 10
  - d. Proposals Due **July 21**
  - e. Review Workgroup Vetting July 21 – August 14
  - f. Vetting Session Week of 8/14
  - g. Recommendations Presented to Executive Committee Week of 8/21
  - h. Selected Proposals Announced Week of 8/21
  - i. Contracts Issued Sept 15
  - j. Contracts Executed & Projects commence Oct 14

### Attachment:

As a reference to BPHC's priority metrics, we include the **BPHC Performance Measures & Associated \$\$.xls** as part of the Innovation Fund Plan.